

FacetPhone®/RM

Interface for FACTS

Pivotal Systems' interface to FacetPhone®, the award winning IP-PBX telephone system, combines the best of TAPI features with the deep native functionality of Relationship Management.

The FacetPhone® interface supports outbound dialing as well as inbound caller id and phone number recognition. In addition, it provides a portal to all of the Relationship Management features and functionality within FACTS.

Outbound Dialing:

- Select from up to 4 phone numbers when dialing
- Automatic contact note created recording call duration and status
- Optional contact note relating to call content
- Dial icons / buttons are available in all RM programs, order entry, quotes, purchase orders, customer and vendor inquiries

 Mr. Steve Smith
1 - Work: 952-983-0987
2 - Mobile: 612-240-1673
3 - Home: 952-983-0991
4 - Cabin: 333-123-45678

Inbound Calls:

- Automatic contact note created recording call duration and status
- Context specific note
- Contact lookup by phone #, company name and contact search if no matches are found
- Automatic association of phone # to contact, customer or vendor
- Supports multiple phone numbers for a single contact
- Full featured, association specific contact pop-up – see next page

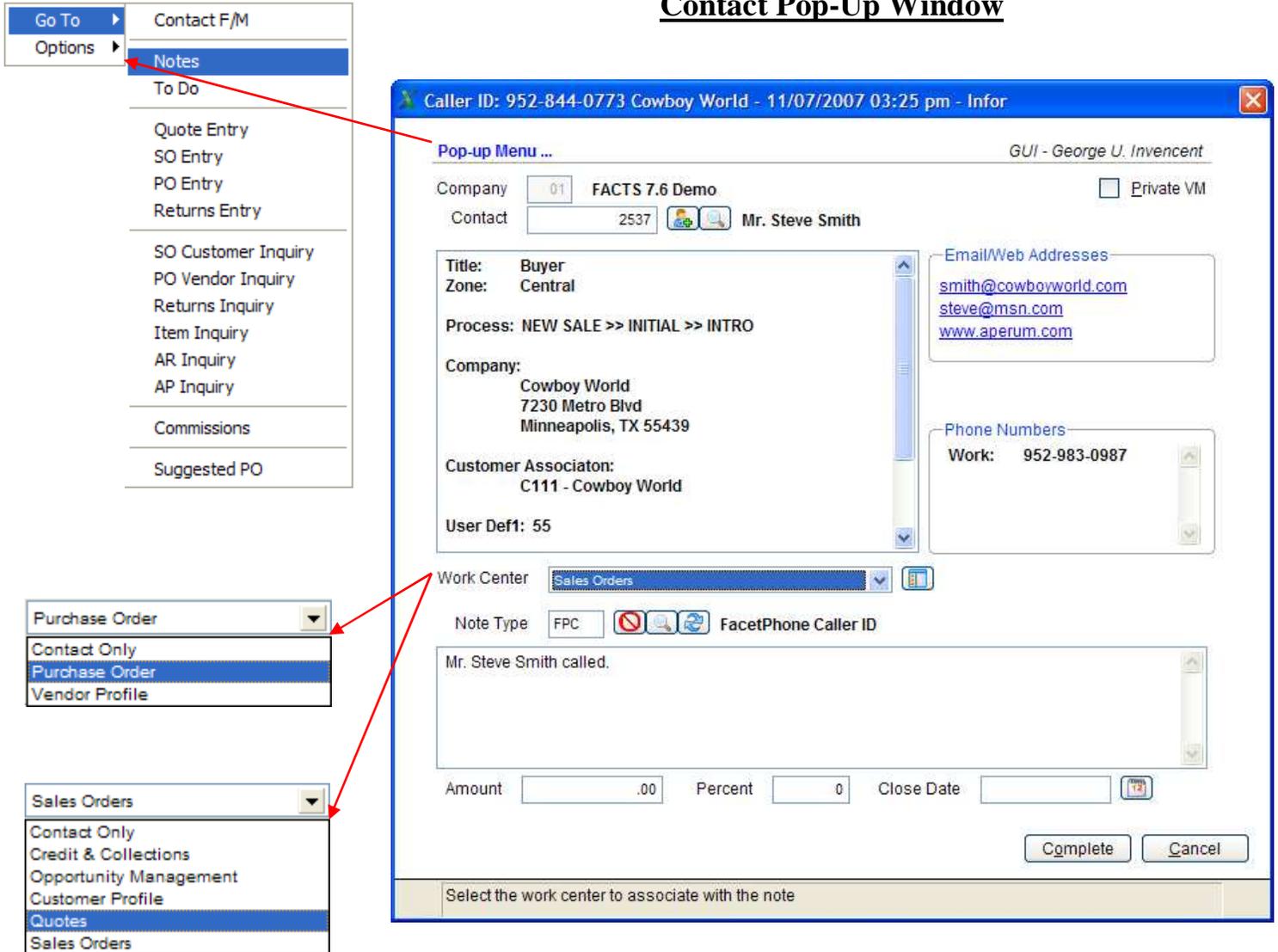


Empowering Your Business.™

**Leverage the power
FacetPhone®, the award
winning IP-PBX telephone
system, with the deep native
functionality of Relationship
Management and FACTS**

FacetPhone® Interface for FACTS

Contact Pop-Up Window



The screenshot illustrates the 'Contact Pop-Up Window' interface. On the left, a 'Go To' menu is open, showing 'Options' selected, with 'Notes' highlighted. Below it, a 'Purchase Order' dropdown menu is open, showing 'Purchase Order' selected. Further down, a 'Sales Orders' dropdown menu is open, showing 'Sales Orders' selected. The main window, titled 'Caller ID: 952-844-0773 Cowboy World - 11/07/2007 03:25 pm - Infor', contains the following information:

- Pop-up Menu ...** (GUI - George U. Invencent)
- Company: 01 FACTS 7.6 Demo
- Contact: 2537 Mr. Steve Smith
- Title: Buyer
- Zone: Central
- Process: NEW SALE >> INITIAL >> INTRO
- Company: Cowboy World, 7230 Metro Blvd, Minneapolis, TX 55439
- Customer Association: C111 - Cowboy World
- User Def: 55
- Work Center: Sales Orders
- Note Type: FPC FacetPhone Caller ID
- Note Content: Mr. Steve Smith called.
- Amount: .00, Percent: 0, Close Date: [empty]
- Buttons: Complete, Cancel

- The **Pop-up Menu..** button provides access to the same Go To & Options menus found throughout Relationship Management
- Work Center drop box is association specific and provides direct access to customer or vendor related Work Centers
- When a Work Center item is selected, both the call duration note and the pop-up note are written back to the Work Center
- Recorded calls can be attached to the item selected from the Work Center
- Send email or access a contact's web site with hyperlinks
- See useful contact information in scrollable info box
- And more....